



## JACK PERKOWSKI

Upon graduating Cum Laude from Yale (1970), where he received the Gordon Brown Memorial Prize awarded each year to the outstanding member of the Junior Class, and the Harvard Business School (1973) where he graduated with High Distinction and was named a Baker Scholar, Jack Perkowski spent 20 years on Wall Street, rising to head of Investment Banking at PaineWebber.

In 1990, well before others recognized the significant role that China would play in the global economy, Mr. Perkowski spent three years investigating opportunities in Asia and China, leading to the founding of ASIMCO Technologies in 1994, a major industrial enterprise in China's automotive industry, which he built and ran for fifteen years before it was sold to Bain Capital in 2009.

Mr. Perkowski served as Chairman of ASIMCO's Board of Directors and was Chief Executive Officer of the company from 1994 to 2008. He developed the strategy, raised the capital and assembled the management team that has enabled ASIMCO to become one of the most important players in China's automotive components industry. Headquartered in Beijing with 12,000 employees throughout the country, ASIMCO is a unique foreign-invested company that was established specifically to serve the China market.

Under Mr. Perkowski's leadership, ASIMCO gained a reputation for developing local management and integrating a broad-based China operation into the global economy. ASIMCO was three times named one of the "Ten Best Employers in China" in surveys conducted by Hewitt Associates and leading news organizations in Asia. In 2008, Mr. Perkowski was designated by China Auto News one of "30 Outstanding Entrepreneurs in China's Auto Components Industry over the 30 Years of Economic Reform;" the only foreigner to receive this distinction.

Widely recognized as an expert on doing business in China, Mr. Perkowski authored *Managing the Dragon: How I'm Building a Billion Dollar Business In China*, published by Crown Publishing, a division of Random House, in March 2008. The Chinese edition of the book was published by China Youth Press in May 2008. Mr. Perkowski has also written numerous articles on China and doing business in the country for *Forbes*, the *Far Eastern Economic Review*, *AmCham's China Brief*, *BusinessForum China*, *Huffington Post* and other publications.

Mr. Perkowski is a frequent speaker and commentator on the subject of China to the broadcast media, including CNN, CNBC, Fox, BBC, NPR and CCTV, as well as a variety of audiences worldwide: universities, business schools, corporate and industry conferences, and various chapters of the Council on Foreign Relations, Asia Society, YPO and other professional organizations. He provides timely insights into ongoing developments in the country on [www.managingthedragon.com](http://www.managingthedragon.com).

Mr. Perkowski was a starting guard on one of the best football teams in Yale's history and played in the famous 29-29 tie against Harvard in 1968, a game which *Sports Illustrated* has named one of the most exciting college football games of all time. Mr. Perkowski appeared in the movie, *Harvard Beats Yale 29-29*, which was produced in 2008 to commemorate the 40th anniversary of The Game.